Consolidated Financial Statements
And
Independent Auditors' Report
December 31, 2018 and 2017

December 31, 2018 and 2017

#### **Table of Contents**

Independent Auditors' Report	1
Consolidated Financial Statements:	
Consolidated Statements of Financial Position	4
Consolidated Statements of Activities	
Consolidated Statements of Functional Expenses	7
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements.	9
Supplemental Information:  Supplemental Consolidating Schedule of Financial Position	29
Supplemental Consolidating Schedule of Activities	
Schedule of Expenditures of Federal Awards and Related Notes	
Report on Internal Control and Compliance in Accordance with <i>Government Auditing Standards</i>	
Report on Compliance and Internal Control Required by the Uniform Guidance	39
Schedule of Findings and Questioned Costs	42
Summary Schedule of Prior Audit Findings	44



#### Independent Auditors' Report

To The Board of Directors of **Massachusetts Housing Investment Corporation** 

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Massachusetts Housing Investment Corporation (a nonprofit corporation) and its wholly owned subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

#### Basis for Qualified Opinion

The consolidated financial statements present the financial position and results of operations of Massachusetts Housing Investment Corporation and its wholly owned subsidiaries only. Massachusetts Housing Investment Corporation and its wholly owned subsidiaries are required to consolidate several affiliated legally-separate for-profit entities and as a result of not consolidating those entities the consolidated financial statements are not presented in accordance with accounting principles generally accepted in the United States of America. See Note 23 for more information.

#### **Qualified Opinion**

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Massachusetts Housing Investment Corporation and its wholly owned subsidiaries as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis of Matter - Adoption of Accounting Pronouncement

As discussed in Note 1 to the financial statements, Massachusetts Housing Investment Corporation and its wholly owned subsidiaries have adopted Accounting Standards Update (ASU) 2016-14, Notfor-Profit Entities (Topic 958) – *Presentation of Financial Statements for Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

#### **Other Matters**

#### Supplemental Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information presented on pages 29 through 31 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

Daniel Dennis & Company LLP

In accordance with *Government Auditing Standards*, we have also issued our report dated May 15, 2019, on our consideration of Massachusetts Housing Investment Corporation and its wholly owned subsidiaries' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Massachusetts Housing Investment Corporation and its wholly owned subsidiaries' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Massachusetts Housing Investment Corporation and its wholly owned subsidiaries' internal control over financial reporting and compliance.

May 15, 2019

# Massachusetts Housing Investment Corporation and Wholly Owned Subsidiaries Consolidated Statements of Financial Position

December 31, 2018 and 2017

#### Assets

Assets		
	2018	2017
Current Assets		
Cash and cash equivalents	\$ 12,589,485	\$ 15,002,993
Fee receivable - LIHTC Partnerships	1,909,458	1,972,336
Fee receivable - NMTC CDEs'	551,111	146,572
Current portion of program related loans	8,182,910	244,800
Program loan interest receivable	134,453	28,178
Accounts receivable	307,029	517,704
Due from affiliates	1,142,439	650,520
Total current assets	24,816,885	18,563,103
Other Assets		
Investment in marketable securities	216,063	304,639
Investment in capital stock	118,100	22,000
Program related loans	7,374,648	4,524,308
Restricted cash	589,878	1,563,774
Program related investments	5,807,113	6,210,519
Other assets	342,438	422,799
Furniture, equipment and leasehold improvements, net of accumulated depreciation of \$229,547 and \$125,336		
in 2018 and 2017, respectively	274,134	348,372
Total other assets	14,722,374	13,396,411
Total assets	\$ 39,539,259	\$ 31,959,514

Consolidated Statements of Financial Position - *continued*December 31, 2018 and 2017

#### Liabilities and Net Assets

	2018	2017
Current Liabilities	2010	2017
Current portion of notes payable	\$ 5,067,175	\$ -
Due to affiliates	240	34,285
Deferred grant revenue	589,878	1,563,774
Accrued expenses and other liabilities	2,292,471	2,150,696
Total current liabilities	7,949,764	3,748,755
Long-Term Liabilities		
Unearned fees	1,906,128	2,214,861
Notes payable	8,106,542	5,783,677
Total long-term liabilities	10,012,670	7,998,538
Total liabilities	17,962,434	11,747,293
Net Assets		
Without donor restrictions:		
Undesignated	19,866,703	19,425,995
Designated	500,000	500,000
With donor restrictions	1,210,122	286,226
Total net assets	21,576,825	20,212,221
Total liabilities and net assets	\$ 39,539,259	\$ 31,959,514

Consolidated Statements of Activities For the Years Ended December 31, 2018 and 2017

	2018				2017		
	Without Donor	With Donor		Without Donor	With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
Operating Revenue and Support							
Interest on deposits	\$ 87,402	\$ -	\$ 87,402	\$ 27,758	\$ -	\$ 27,758	
Interest on program related loans	315,705	-	315,705	368,764	-	368,764	
Unrealized loss on investments	(4,238)	-	(4,238)	(10,938)	-	(10,938)	
Loan program revenue	668,863	-	668,863	716,143	-	716,143	
NMTC program revenue	4,038,399	-	4,038,399	3,773,374	-	3,773,374	
LIHTC program revenue	4,532,289	-	4,532,289	4,524,305	-	4,524,305	
Other program revenue	606,503	-	606,503	550,755	-	550,755	
Grant income	-	973,896	973,896	1,250,000	236,226	1,486,226	
Net assets released from restrictions	50,000	(50,000)		174,829	(174,829)		
Total operating revenue and support	10,294,923	923,896	11,218,819	11,374,990	61,397	11,436,387	
Operating Expenses							
Salaries and employee benefits	6,760,062	-	6,760,062	6,522,247	-	6,522,247	
Occupancy, equipment and furniture	524,836	-	524,836	371,065	-	371,065	
Professional services	1,248,851	-	1,248,851	959,528	-	959,528	
Depreciation	104,210	-	104,210	29,098	-	29,098	
Grant expenses	590	-	590	2,075,860	-	2,075,860	
Other office expenses and support	812,224		812,224	792,988		792,988	
Total operating expenses	9,450,773		9,450,773	10,750,786		10,750,786	
Change in net assets from operations	844,150	923,896	1,768,046	624,204	61,397	685,601	
Non - Operating Revenue/(Expenses)							
Loss from investment in subsidiaries	(403,442)		(403,442)	(339,621)		(339,621)	
Total change in net assets	440,708	923,896	1,364,604	284,583	61,397	345,980	
Net assets at beginning of year	19,925,995	286,226	20,212,221	19,641,412	224,829	19,866,241	
Net assets at end of year	\$ 20,366,703	\$ 1,210,122	\$ 21,576,825	\$ 19,925,995	\$ 286,226	\$ 20,212,221	

See accompanying notes to consolidated financial statements.

Consolidated Statements of Functional Expenses For the Years Ended December 31, 2018 and 2017

		Program Services		
2018	Loan and Other Programs	NMTC LIHTC	Management and General	2018 Total
Salaries and employee benefits Occupancy, equipment and furniture Professional services Depreciation Grant expenses Other office expenses and support Total expenses	\$ 1,355,959 105,274 266,951 20,903 590 162,579 \$ 1,912,256	\$ 2,135,504 \$ 2,396,333 165,796 186,046 420,422 471,772 32,920 36,941 	\$ 872,266 67,720 89,706 13,446 - 106,280 \$ 1,149,418	\$ 6,760,062 524,836 1,248,851 104,210 590 812,224 \$ 9,450,773
		Program Services		
2017	Loan and Other Programs	NMTC LIHTC	Management and General	2017 Total
Salaries and employee benefits Occupancy, equipment and furniture Professional services Depreciation Grant expenses Other office expenses and support	\$ 1,579,506 77,300 216,071 6,440 2,075,860 179,288	\$ 2,039,892 \$ 2,446,293 99,831 119,720 279,051 334,645 8,318 9,975 	\$ 456,556 74,214 129,761 4,365 - 104,478	\$ 6,522,247 371,065 959,528 29,098 2,075,860 792,988
Total expenses	\$ 4,134,465	\$ 2,658,638 \$ 3,188,309	\$ 769,374	\$ 10,750,786

See accompanying notes to consolidated financial statements.

Consolidated Statements of Cash Flows For the Years Ended December 31, 2018 and 2017

	2018	2017
Operating activities:		
Change in net assets	\$ 1,364,604	\$ 345,980
Adjustments to reconcile changes in net assets to net cash provided		
by operating activities:		
Depreciation	104,210	29,098
Unrealized loss on investments	4,238	10,938
Loss from investment in subsidiaries	403,442	339,621
Non-cash contributions of furniture and equipment	-	(200,800)
Change in operating assets and liabilities:		
Due from affiliates	(457,874)	(176,163)
Accounts receivable and other assets	291,036	(254,969)
Unearned fees	(308,733)	795,586
Deferred grant revenue	(973,896)	1,563,774
Accrued expense and other liabilities	141,775	428,811
Fees receivable—LIHTC Partnerships	62,878	671,255
Fees receivable—NMTC CDEs'	(404,539)	178,379
Program loan interest receivable	(106,275)	156,086
Net cash provided by operating activities	120,866	3,887,596
Investing activities:		
Funds advanced under program related loans	(11,040,154)	(2,915,949)
Collection of funds from program related loans	175,543	6,674,399
Decrease/(increase) in restricted cash	973,896	(1,563,774)
Redemption of marketable securities	88,576	113,937
Purchase of program related investments	-	(513,870)
Purchase of other investments	(96,100)	(11,500)
Purchase of furniture and equipment	(29,972)	(145,869)
Net cash (used in)/provided by investing activities	(9,928,211)	1,637,374
Financing activities:		
Repayment of notes payable	(1,232,663)	_
Proceeds from notes payable	8,626,500	3,783,677
Net cash provided by financing activities	7,393,837	3,783,677
Net change in cash	(2,413,508)	9,308,647
Cash at beginning of year	15,002,993	5,694,346
Cash at end of year	\$12,589,485	\$15,002,993
Supplemental information		
Interest paid	\$ 249,918	\$ 17,712
Non-cash investing and financing activities		
Non-cash contributions of furniture and equipment	\$ -	\$ 200,800

See accompanying notes to consolidated financial statements.

Notes to Consolidated Financial Statements December 31, 2018 and 2017

#### 1. Background and Accounting Policies

Purpose

On July 1, 1990, the Massachusetts Housing Investment Corporation (MHIC) was formally established as a Massachusetts-chartered, Chapter 180, not-for-profit corporation. MHIC's mission is to pool the resources of Massachusetts' lenders and investors to improve and expand the financing of affordable housing and community development throughout New England.

#### Principles of Consolidation

The consolidated financial statements include the accounts of MHIC and its wholly-owned subsidiaries. At December 31, 2018 and 2017, wholly owned subsidiaries include Massachusetts Housing Equity Fund, Inc. (MHEF), Neighborhood Stabilization Loan Fund LLC (NSLF), MHIC HNEF Investor LLC (HNEF Investor), MHIC HNEF Manager LLC (HNEF Manager), MHIC HNEF Class B Investor LLC (HNEF Class B), and MHIC CMF Affordable Housing Fund I LLC (CMF). All significant intercompany transactions and balances have been eliminated in consolidation.

#### Program Activities

MHIC has established five main financing programs to carry out its mission:

#### Loan Program

The loan program focuses on providing debt financing to developers of affordable housing. From its inception in 1990 through December 2000, MHIC utilized a loan pool structure to extend this financing. The loan-pool was funded with the proceeds from below market rate loans (member loans) made to MHIC from participating member corporations. In January 2001, MHIC converted the loan pool to a limited liability company structure. As a result, the member loans were converted to equity interests in a new entity, MHIC, LLC (the LLC). In addition, the various project loans, deposit accounts and reserves owned by MHIC were transferred to the LLC in exchange for extinguishing the member loans. MHIC is the manager of the LLC (see Note 2, Loan Program).

#### HomeCorps Community Restoration Grant Program (HCRG)

The HCRG program utilizes state grant funds to enhance the feasibility of acquiring and rehabilitation of foreclosed residential properties in targeted neighborhoods in Massachusetts. The foreclosed properties are typically acquired and rehabilitated with a combination of financing from NSLF (see Note 4) and state subsidy in the form of subordinate loans or non-interest bearing loans from MHIC.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Program Activities - continued

Low Income Housing Tax Credit (LIHTC) Program

The LIHTC program utilizes the federal low-income housing tax credit to provide equity financing to developers of affordable housing. The initial role of the program was to assist member corporations in underwriting low-income housing tax credit investments. The program, through MHIC's wholly owned subsidiary MHEF, is now a full-service syndicator of limited partnerships or limited liability companies (the LIHTC Partnerships) structured for investment in low-income housing projects (Operating Partnerships) in Massachusetts. MHEF was formed in June 1993 and is currently the general partner/managing member of thirty-four LIHTC Partnerships.

New Markets Tax Credit (NMTC) Program

The NMTC program utilizes the federal new markets tax credit to provide debt and equity financing to businesses that serve or operate in low-income communities. As of December 31, 2018, MHIC has received twelve allocations of tax credits totaling \$872,000,000.

MHIC has utilized these allocations to syndicate investment companies that are structured for investment in community development entities (MHIC-CDEs), which in turn provide financing to qualifying businesses. MHIC has also utilized these allocations for single investor funds in which the sole investor creates an investment fund to invest in MHIC-CDEs, which in turn provide financing to qualifying businesses. In aggregate, MHIC has made cumulative investments totaling \$837,785,000, of which \$367,842,042 is outstanding as of December 31, 2018.

Neighborhood Stabilization Program (NSP)

The NSP utilizes federal grant funds to enhance the feasibility of acquiring and rehabilitating foreclosed residential properties in targeted neighborhoods in Massachusetts. The foreclosed properties are typically acquired and rehabilitated with a combination of financing from NSLF (see Note 4) and federal subsidy in the form of subordinate loans or non-interest bearing loans from MHIC.

MHIC is a sub-recipient of \$10,000,000 of NSP1 grant funds from the City of Boston. In addition, MHIC is the lead member of a consortium that received an award of \$21,822,940 of NSP2 grant funds in February 2011. Each grant is governed by a specific contract that stipulates the various federal program requirements.

Notes to Consolidated Financial Statements - *continued* December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Basis of Accounting and Presentation

MHIC's consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Under GAAP, MHIC is required to report information regarding its financial position and activities based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. The Board of Directors has discretionary control over all of these assets and may elect to designate such resources for specific purposes.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of MHIC or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Contributions of cash and other assets are reported as increases to net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the consolidated statement of activities as net assets released from restrictions. Contributions with donor restrictions received where related restrictions are met in the same reporting period are classified as contributions without donor restrictions. Board and external source designated funds are recorded as such in net assets without donor restrictions.

#### Cash and Cash Equivalents

MHIC considers highly liquid investments with original maturities of three months or less to be cash equivalents. At December 31, 2018 and 2017, MHIC held cash equivalents of \$9,000,000 and zero, respectively.

#### Use of Estimates

Financial statements prepared in accordance with GAAP require the use of management estimates that affect the amounts and disclosures recorded in the consolidated financial statements. Actual results may differ from those estimates.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Revenue Recognition

Loan program revenue reflects fees earned on a contractual basis for services provided to the LLC (see Note 2).

LIHTC program revenue reflects fees for services that include organization, syndication, underwriting, long-term asset management and partnership administration. The fees for syndicating and organizing the LIHTC Partnerships are recognized when syndication is complete. Fees for underwriting investments are recognized at the time the underlying properties are acquired (see Note 8).

The fees for asset management and partnership administration are recognized over the life of the LIHTC Partnerships (estimated to be approximately 15 years). Certain refundable fees are deferred until the potential obligation lapses.

NMTC program revenue reflects fees earned on a contractual basis for services provided to the MHIC-CDEs (see Note 7).

In general, grant income is recognized on a cost reimbursable basis as costs are incurred or in accordance with the specific provisions of the grant. Funds which are received in advance of the costs being incurred are recorded as deferred revenue in the accompanying consolidated financial statements.

#### Project Loans and Allowance for Possible Project Loan Losses

Loans are stated at the amount of unpaid principal. Interest on project loans is recognized as income by applying the interest rates in effect to the principal amount outstanding. Accrual of interest income on project loans receivable is suspended when a loan is contractually delinquent for ninety days. The accrual is resumed when the loan becomes contractually current. An allowance for project loan losses is maintained based upon the evaluation of the risks associated with the outstanding loan assets. Any losses or recoveries subsequently realized are charged or credited to the allowance.

#### Below Market Loans

MHIC's mission is to pool the resources of Massachusetts lenders and investors to improve and expand the financing of affordable housing and community development throughout the state. Other not-for-profit and governmental entities having a similar policy have lent money to MHIC at advantageous terms. MHIC has not discounted these below market interest rate loans as they were made at arm's length and to further those entities' policies.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Off Balance Sheet Credit Exposure

As a financial services provider, MHIC routinely extends credit in the form of loan commitments. The funded portion of these commitments is reflected on the accompanying consolidated statements of financial position as project loans. The unfunded portions of these commitments, which represent contractual obligations that may require the use of cash in the future, are considered off-balance sheet liabilities. They involve, to varying degrees, elements of credit and interest rate risk that are not recognized in the accompanying consolidated statements of financial position.

Unfunded loan commitments represent the maximum possible credit risk should the borrowers fully draw down their loans. They are subject to the provisions of the underlying loan agreements and are cancellable only if the borrower is in default or in violation of any loan covenants. As of December 31, 2018 and 2017, unfunded loan commitments totaled \$15,751,065 and \$7,334,013, respectively. These commitments have been established pursuant to MHIC's loan policy.

Since MHIC's loan portfolio is heavily concentrated with loans for affordable housing that contain limited market risk, an allowance for loan losses for unfunded commitments is only established for specific borrowers on a case by case basis. At December 31, 2018 and 2017, there were no reserves for unfunded loan commitments.

#### Income Tax Status

In February 1993, MHIC was granted tax-exempt status as a 501(c)(3) corporation under federal and state tax law. MHEF is a for-profit corporation and therefore is subject to federal and state income taxes. MHEF accounts for income taxes, whereby deferred taxes are recognized using the liability method. This method calculates deferred tax assets and liabilities based on tax rates that are expected to apply when temporary differences reverse. NSLF, HNEF Investor, HNEF Manager, HNEF Class B and CMF are disregarded entities for tax purposes.

MHIC and its wholly owned subsidiaries evaluate tax positions taken or expected to be taken in their tax returns to determine whether the tax positions are *more-likely-than-not* of being sustained by the applicable tax authority. Tax positions not deemed to meet the *more-likely-than-not* threshold, along with accrued interest and penalty thereon would be recorded as an expense in the current year consolidated financial statements. At December 31, 2018, MHIC and its wholly owned subsidiaries believe that they have no uncertain tax positions within any of their open tax years, (2015-2017).

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Furniture, Equipment and Leasehold Improvements

Furniture, equipment and leasehold improvements are stated at cost or fair market value if donated, less accumulated depreciation. Depreciation is computed by the straight-line method using rates based on estimated useful lives that range from 3 to 5 years. Assets with a cost of greater than \$1,000 and a useful life of greater than one year are capitalized.

Investments and Investment Income

#### Program Related Investments

MHIC accounts for its program related investments using the equity method of accounting. Under the equity method, the investments are carried at cost and adjusted for MHIC's share of income, losses, additional investments and cash distributions from the program related investments. As a limited partner in the program related investments, with no further funding obligations, MHIC ceases recognition of losses for financial statement purposes once the cost of an investment is reduced to zero. Changes in the value of the investments, which are other than temporary, are recognized as necessary.

#### Investments in Capital Stock

As of December 31, 2018 and 2017, MHIC owned capital stock in the Federal Home Loan Bank of Boston (FHLBB). The investment in FHLBB is valued at cost due to the lack of information that can be used to approximate the fair value. At December 31, 2018 and 2017, MHIC's investment in the FHLBB totaled \$118,100 and \$22,000, respectively. Management annually performs an assessment of any possible impairment. As of December 31, 2018 and 2017, management has determined that no such impairment exists.

#### Investments in Marketable Securities

Marketable securities are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See below for discussion of fair value measurements.

Dividends, interest and gains and losses on investments are reported as increases or decreases in net assets without donor restrictions unless a donor or law temporarily or permanently restrict their use.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Fair Value Measurements

Fair value measurements are reported using a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

The three levels of the fair value hierarchy are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Adoption of New Accounting Pronouncement

During 2018, MHIC adopted the provisions of the Financial Accounting Standard Board's (FASB) Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities: Topic 958: Presentation of Financial Statements for Not-for-Profit Entities.* The amendments of this ASU affect not-for-profit entities and the users of their general-purpose financial statements. Under this new accounting policy, MHIC retrospectively presented changes in terminology used to describe categories of net assets throughout the financial statements and notes, updated note disclosures to present expenses by natural and functional classification in one place, and included additional disclosures regarding the liquidity and availability of assets. The ASU has been applied retrospectively to all periods presented.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 1. Background and Accounting Policies - continued

Reclassification

Certain 2017 amounts have been reclassified to conform to the 2018 financial statement presentation.

#### Functional Expenses

Expenses are charged directly to programs or management and general based on specific identification. Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and employee benefits, occupancy, equipment and furniture, depreciation, and other office expenses and support, which are allocated on the basis of time and effort. The consolidated statements of functional expenses disclose expenses by functional and natural classification.

#### 2. Loan Program

The loan program utilizes a structure whereby investors invest in the LLC which in turn provides financing to low-income housing and community development projects. The interest earned on this financing is passed-through to investors to provide a "reasonable" return on investment.

The initial capitalization of the LLC was effected by a Contribution Agreement whereby member corporations contributed loans made to MHIC under the former loan pool structure (member loans) to the LLC in exchange for LLC membership interests. In addition, MHIC and the LLC entered into a Participation Agreement that provided for the LLC to purchase an undivided 100% interest in the project loans, bank accounts and reserves owned by MHIC (associated with the former loan pool) in exchange for the discharge of the member loans.

MHIC earns advisory fees for managing the affairs of the LLC pursuant to the terms of an Advisory Agreement. The scope of services under the Advisory Agreement includes managing the orderly underwriting, approval and origination of loans and acquisition of investments, servicing loans and investments, establishing loan and investment policies, supervising and managing the requisition and disbursement of funds for loans, investing idle funds, business development and various other services that may be required by the LLC in the ordinary course of its business.

During the years ended December 31, 2018 and 2017, MHIC earned \$668,863 and \$716,143, respectively, in fees for services provided to the LLC. Amounts receivable in connection with these fees totaled \$160,771 and \$71,762 at December 31, 2018 and 2017, respectively.

For the years ended December 31, 2018 and 2017, MHIC waived certain fees due under the terms of the Advisory Agreement in order to improve the return to the LLC's members.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 3. Massachusetts Housing Equity Fund, Inc. (MHEF)

MHEF, as general partner/managing member of the LIHTC Partnerships, has a de minimis interest in their respective profits, losses and distributions. MHEF accounts for its investment in the LIHTC Partnerships using the equity method. Under the equity method, the investments are carried at cost and adjusted for MHEF's share of income or loss from the LIHTC Partnerships, additional investments and cash distributions.

The LIHTC Partnerships, as limited partners in the various Operating Partnerships, are subject to risks inherent in the ownership of property which is beyond their control, such as fluctuations in occupancy rates and operating expenses, variations in rental schedules, proper maintenance of facilities and continued eligibility of tax credits. If the cost of operating a property exceeds the rental income earned thereon, the LIHTC Partnership, or MHEF acting independently as an investor, may deem it in its best interest to voluntarily provide funds in order to protect its investment.

At December 31, 2018 and 2017, MHEF had total assets of \$491,629 and \$491,219, and MHIC's investment in MHEF amounted to \$491,629 and \$491,219, respectively.

#### 4. Neighborhood Stabilization Loan Fund LLC (NSLF)

NSLF is organized as a single-member Massachusetts limited liability company, with MHIC as the sole member and program administrator. The purpose of NSLF is to provide loans to local organizations whose goal is the purchase and rehabilitation of foreclosed residential properties in neighborhoods in Massachusetts with a concentration of foreclosed properties. NSLF has secured debt as its primary source of capital, which is used to provide financing for the acquisition and rehabilitation of foreclosed properties.

At December 31, 2018 and 2017, NSLF had total assets of \$265,058 and \$268,074, and MHIC's investment amounted to \$264,412, and \$265,019, respectively.

#### 5. Healthy Neighborhoods Equity Fund (HNEF)

Healthy Neighborhoods Equity Fund I Limited Partnership (HNEF LP) is organized as a Massachusetts limited partnership for the purpose of investing in or making loans to entities that intend to engage in the construction or rehabilitation of mixed-income, mixed-use commercial and residential developments.

HNEF Manager, HNEF Investor and HNEF Class B (the HNEF LLCs') are organized as single-member Massachusetts limited liability companies, with MHIC as the sole member and administrator. The purpose of the HNEF LLCs' is to acquire partnership interests in and provide management services to HNEF LP. The HNEF LLCs' account for its investment in HNEF LP using the equity method. Under the equity method, the investment is carried at cost and adjusted for the HNEF LLCs' share of income or loss, additional investments made and cash distributions received.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 5. Healthy Neighborhoods Equity Fund (HNEF) - continued

At December 31, 2018 and 2017, the HNEF LLCs' had total assets of \$5,767,827 and \$6,171,269, and MHIC's investment amounted to \$5,767,827 and \$6,171,269, respectively.

MHIC as the sole member of the HNEF LLCs', provides management services and operating advances to HNEF LP. During the year ended December 31, 2018 and 2017, MHIC earned \$359,907 and \$204,399, respectively, in fees for services provided to HNEF LP. At December 31, 2018 and 2017, amounts receivable in connection with these fees totaled \$981,668 and \$578,758, respectively.

#### 6. MHIC CMF Affordable Housing Fund I LLC (CMF)

During 2017, MHIC received \$1,800,000 in grant funds from the Community Development Financial Institutions Fund (CDFI) to capitalize CMF, a single member Massachusetts limited liability company, with MHIC as the sole member and program administrator. The purpose of CMF is to provide loans to affordable rental housing developments within Massachusetts, particularly those located in areas of high housing need and/or those with at least twenty percent of units reserved for households earning no more than fifty percent of area median income.

At December 31, 2018 and 2017, CMF had total assets of \$6,823,322 and \$2,065,417, and MHIC's investment amounted to \$1,800,798 and \$1,806,673, respectively.

#### 7. New Markets Tax Credit Program Revenue (NMTC)

MHIC has entered into agreements with the various MHIC-CDEs to provide professional, administrative and management services. The fees for these services were determined by MHIC. These services include all administrative and management support in connection with the formation of the MHIC-CDEs, legal and professional services required to close loans to or investments in qualifying businesses, and asset management services to monitor business and compliance aspects of MHIC-CDEs' loans and investments.

During the years ended December 31, 2018 and 2017, MHIC earned total fees for services to the MHIC-CDEs of \$4,038,399 and \$3,773,374, respectively. Amounts receivable in connection with these fees totaled \$551,111 and \$146,572 at December 31, 2018 and 2017, respectively.

#### 8. Low Income Housing Tax Credit Program Revenue (LIHTC)

MHIC has entered into agreements with the various LIHTC Partnerships to provide investment and management services. The fees for these services were determined by MHIC. These services include underwriting and administrative support in connection with syndicating investments, legal and professional services required to close loans to or investments in qualifying businesses and long term asset management services to monitor business and compliance aspects of the portfolio of investments.

Notes to Consolidated Financial Statements - *continued* December 31, 2018 and 2017

#### 8. Low Income Housing Tax Credit Program Revenue (LIHTC) – continued

During the years ended December 31, 2018 and 2017, MHIC earned total fees for services to the LIHTC Partnerships of \$4,532,289 and \$4,524,305, respectively. Amounts receivable in connection with these fees totaled \$1,909,458 and \$1,972,336 at December 31, 2018 and 2017, respectively.

#### 9. Program Related Loans

Program related loans are loans made to low-income housing and community development projects and are offered in conjunction with financing provided by affiliates of MHIC. MHIC typically provides the predevelopment or high loan-to-value component of the financing for a given transaction. Program related loans earn interest at either fixed or variable rates that range from 2.00% to 6.00% and are secured, in a subordinated position, by the underlying real estate.

At December 31, 2018 and 2017, the activity in the program related loans were as follows:

	2018	2017
Beginning balance	\$ 4,797,559	\$ 7,826,009
Loan disbursements	11,040,154	2,915,949
Loan assigned/written off	-	730,000
Loan repayments	(175,543)	(6,674,399)
Program related loans outstanding	15,662,170	4,797,559
Allowance for loan losses	(104,612)	(28,451)
Ending balance	\$ 15,557,558	\$ 4,769,108

At December 31, 2018 and 2017, project loans consist of the following:

Loan category	2018	2017
Construction	\$ 5,247,897	\$ 58,215
Acquisition	3,712,910	750,487
Amortizing	3,996,040	2,749,844
Mini perm	2,162,910	811,600
Predevelopment	542,413	427,413
Program related loans outstanding	15,662,170	4,797,559
Allowance for loan losses	(104,612)	(28,451)
Ending balance	\$ 15,557,558	\$ 4,769,108

Notes to Consolidated Financial Statements - *continued* December 31, 2018 and 2017

#### 9. Program Related Loans – continued

At December 31, 2018, contract maturities of the above loans are as follows:

2019	\$ 8,182,910
2020	2,061,884
2021	50,000
2022	-
2023	-
Thereafter	 5,367,376
Total	\$ 15,662,170

The following tables present informative data by class of financing receivable regarding their age and interest accrual status at December 31, 2018 and 2017:

		Past Due		_	Status of Inte	erest Accruals	
							Financing
						Total Financing	Receivables
						Receivables on	Past 90 + Days
					Total Financing	Non-Accrual	still Accruing
December 31, 2018	Current	30-59 Days	60-89 Days	90 + Days	Receivables	Status	Interest
Construction	\$ 5,247,897	\$ -	\$ -	\$ -	\$ 5,247,897	\$ -	\$ -
Acquisition	3,712,910	-	-	-	3,712,910	-	-
Amortizing	3,996,040	-	-	-	3,996,040	-	-
Mini perm	2,162,910	-	-	-	2,162,910	-	-
Predevelopment	542,413				542,413		
Total	\$15,662,170	\$ -	\$ -	\$ -	\$ 15,662,170	\$ -	\$ -
		·					
			Past Due			Status of Inte	erest Accruals
			Past Due		_	Status of Inte	erest Accruals Financing
			Past Due		_	Status of Inte	Financing
			Past Due		-	Total Financing	Financing
			Past Due		Total Financing	Total Financing	Financing Receivables
December 31, 2017	Current	30-59 Days	Past Due 60-89 Days	90 + Days	Total Financing Receivables	Total Financing Receivables on	Financing Receivables Past 90 + Days
December 31, 2017 Construction	Current \$ 58,215	30-59 Days \$ -		90 + Days \$ -	$\mathcal{C}$	Total Financing Receivables on Non-Accrual	Financing Receivables Past 90 + Days still Accruing
		•	60-89 Days		Receivables	Total Financing Receivables on Non-Accrual Status	Financing Receivables Past 90 + Days still Accruing Interest
Construction	\$ 58,215	•	60-89 Days		Receivables \$ 58,215	Total Financing Receivables on Non-Accrual Status	Financing Receivables Past 90 + Days still Accruing Interest
Construction Acquisition	\$ 58,215 750,487	•	60-89 Days		Receivables \$ 58,215 750,487	Total Financing Receivables on Non-Accrual Status	Financing Receivables Past 90 + Days still Accruing Interest
Construction Acquisition Amortizing	\$ 58,215 750,487 2,749,844	•	60-89 Days		Receivables  \$ 58,215     750,487     2,749,844	Total Financing Receivables on Non-Accrual Status	Financing Receivables Past 90 + Days still Accruing Interest
Construction Acquisition Amortizing Mini perm	\$ 58,215 750,487 2,749,844 811,600	•	60-89 Days		Receivables \$ 58,215 750,487 2,749,844 811,600	Total Financing Receivables on Non-Accrual Status	Financing Receivables Past 90 + Days still Accruing Interest

Program related loans do not include loans made under the NSP1, NSP2 and HCRG programs. Such loans made for the acquisition and rehabilitation of foreclosed properties require deeded affordability restrictions and provide for the forgiveness of outstanding loan balances based on compliance with those restrictions. NSP and HCRG loan funds of zero and \$253,445 were disbursed and recorded as grant expense in 2018 and 2017, respectively.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 9. **Program Related Loans** – continued

Program regulations require that the recovery of loan funds, if any, be recorded as program income when received. As of December 31, 2018 and 2017, program income of \$50,113 and zero was earned and recorded in the consolidated statements of activities.

#### 10. Program Related Investments

MHIC acquired a .01% interest in various New Markets program CDEs and/or subsidiaries amounting to \$39,286 and \$39,250 at December 31, 2018 and 2017, respectively. MHIC through its wholly owned subsidiaries entered into these limited liability companies to serve as the investor member and accounts for these investments under the equity method.

The HNEF LLCs have provided equity financing to HNEF LP for approximately 31% of its partnership interests. At December 31, 2018 and 2017, this investment is accounted for on the equity method and totaled \$5,767,827 and \$6,171,269, respectively. At December 31, 2018 and 2017, HNEF LP had total assets of \$18,465,226 and \$17,101,427, total liabilities of \$981,668 and \$578,757, and total partners' capital of \$17,483,558 and \$16,522,670, respectively. For the year ended December 31, 2018 and 2017, HNEF LP had total revenue of \$214,586 and \$119,258, total expenses of \$1,502,435 and \$458,879, and a net loss of \$1,287,849 and \$339,621, respectively.

#### 11. Investments in Marketable Securities

Investments in marketable securities consist of Ginnie Mae pass-through securities.

The Ginnie Mae securities were purchased as collateral for certain borrowing transactions with the Federal Home Loan Bank of Boston. There is an active secondary market for these securities and management considers them held "for-sale". The underlying assets consist of mortgage loans that are insured by the federal government.

At December 31, 2018 and 2017, the securities were valued at \$216,063 and \$304,639, respectively. During 2018 and 2017, MHIC recorded unrealized losses on investment of \$4,238 and \$10,938, respectively.

All investment assets have been valued using the market approach. There have been no changes in the methodologies used at December 31, 2018 and 2017.

The Ginnie Mae's securities are backed by U.S. Government securities and estimated based on quoted market prices for securities of similar maturity in markets that are not active and are considered level 2 investments.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 12. Liquidity and Availability

The following represents MHIC's financial assets at December 31, 2018 and 2017:

	2018	2017
Financial assets at year end:		
Cash and cash equivalents	\$ 12,589,485	\$ 15,002,993
Fee receivable - LIHTC Partnerships	1,909,458	1,972,336
Fee receivable - NMTC CDEs'	551,111	146,572
Current portion of program related loans	8,182,910	244,800
Program loan interest receivable	134,453	28,178
Accounts receivable	307,029	517,704
Due from affiliates	1,142,439	650,520
Total financial assets	24,816,885	18,563,103
Less amounts not available to be used within one year:		
Board designated net assets	(500,000)	(500,000)
Net assets with donor restrictions	(1,210,122)	(286,226)
	(1,710,122)	(786,226)
Financial assets available to meet general		
expenditures within one year	\$ 23,106,763	\$ 17,776,877

As part of its liquidity management, MHIC has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, MHIC invests cash in excess of daily requirements in overnight funding deposits and money market accounts. The Board of Directors occasionally designates a portion of any operating surplus to provide for additional cash needs as described more fully in Note 18. Additionally, any proceeds received from the program related loans may be used to repay current obligations on notes payable, make new program related loans or be appropriated to support other aspects of MHIC's general operations.

#### 13. Notes Payable

MHIC has borrowed \$1,000,000 from the Department of Housing and Community Development under the Affordable Housing Trust Fund Statute. The loan bears no interest and the entire amount is payable in full on December 31, 2030. At December 31, 2018 and 2017, the outstanding balance was \$1,000,000.

MHIC has borrowed \$1,000,000 from the Boston Foundation. The loan bears interest at 1.5% and matures on December 15, 2025. At December 31, 2018 and 2017, the outstanding balance was \$1,000,000.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 13. Notes Payable - continued

MHIC has borrowed \$3,600,000 from the Northern Trust Company. The loan bears interest at 1.5% and matures on December 14, 2025. At December 31, 2018 and 2017, the outstanding balance was \$3,600,000.

During 2018, MHIC borrowed \$1,275,000 from the Federal Home Loan Bank under the Jobs for New England program (JNE) for the purpose of making a commercial loan to a specific project. The loan bears no interest and matures on April 16, 2025. In addition, MHIC borrowed \$1,343,500 under the Affordable Housing Program (AHP) for the purpose of making a permanent loan to a specific project. The loan bears no interest and matures on April 1, 2038. At December 31, 2018, the outstanding balance of notes payable to the Federal Home Loan Bank was \$2,573,717.

During 2017, CMF entered into a revolving loan agreement with the LLC, bearing interest at the rate of one percentage point above the prime rate, adjusted daily. The total amount available under the revolving loan was \$5,400,000, with all outstanding principal and interest payable no later than April 2027. During 2018, the revolving loan agreement was amended to increase the total amount available to \$15,500,000, and modify the interest rate to 4.75% per annum through November 5, 2020. CMF has pledged to the LLC a security interest in and lien on all assets as collateral for the revolving loan. At December 31, 2018 and 2017, the outstanding balance was zero and \$183,677, respectively.

During 2018, CMF borrowed \$5,000,000 from the LLC for the purpose of making a construction loan to a specific project. The loan bears interest at 5.73% and matures on May 1, 2019. At December 31, 2018, the outstanding balance was \$5,000,000.

Scheduled payments of principal for the next five years and thereafter is as follows:

2019	\$ 5,067,175
2020	67,175
2021	67,175
2022	67,175
2023	67,175
Thereafter	7,837,842
Total	\$ 13,173,717

#### 14. Unearned Fees

Unearned equity fees reflect MHIC's obligation to provide future services to the LIHTC Partnerships as consideration for the fees receivable. These services include underwriting investments, long-term asset management and partnership administration. This obligation is reduced as services are provided, according to the revenue recognition methodology associated with the particular service (see Note 1). At December 31, 2018 and 2017, unearned fees were \$1,906,128 and \$2,214,861, respectively.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 15. Cash and Credit Risk

At December 31, 2018 and 2017, cash balances are held at financial institutions with federal insured limits of up to \$250,000 for each financial institution. Balances held at these institutions during the year can exceed this limit. MHIC has not experienced any losses in such accounts. Management believes it is not exposed to any significant credit risk on its cash.

#### 16. Leases

MHIC leases its facilities and certain furniture and equipment under operating leases that expire over future periods and require various minimum rental payments.

MHIC incurred lease expenses associated with office space and equipment of \$524,836 and \$371,065, for the years ended December 31, 2018 and 2017, respectively. MHIC's current office lease expires on December 31, 2025 with one five year option to extend.

Future minimum payments under these noncancelable operating leases consist of the following at December 31, 2018:

Year	Amount
2019	\$ 459,263
2020	469,446
2021	479,629
2022	489,812
2023	499,995
Thereafter	 1,120,150
Total	\$ 3,518,295

#### 17. Employee Benefit Plan

As a tax-exempt 501(c)(3) corporation, MHIC established a noncontributory, defined contribution plan under Section 401(a) of the Internal Revenue Code covering all full-time employees. The employer contribution has multiple components that are based upon a percentage of employee salary. These components include 4% profit sharing, a 100% match of employee contributions up to 3% of a given employee's salary and a safe harbor match of up to an additional 1% of a given employee's salary. MHIC contributed and charged to expense \$314,843 and \$402,315 for the years ended December 31, 2018 and 2017, respectively. These amounts are reflected in salaries and employee benefits in the accompanying consolidated statements of activities.

Notes to Consolidated Financial Statements - *continued* December 31, 2018 and 2017

#### 17. Employee Benefit Plan – continued

In addition, MHIC established a rabbi-trust to supplement the retirement plan of its President and CEO, which included annual contributions of \$100,000 through 2017.

#### 18. Designated Net Assets

During 2014, the Board of Directors designated \$500,000 to provide grants, investments, and/or preferential financing to support and revitalize the South End/Roxbury neighborhoods of Boston, Massachusetts. The designated amount is included under net assets without donor restrictions on the consolidated statements of financial position. As of December 31, 2018 and 2017, none of the designated amount has been spent.

#### 19. Guarantees Provided for Borrowing Facilities of Affiliates

As of December 31, 2018 and 2017, MHIC is the guarantor on several borrowing facilities of its affiliates, for which there is no outstanding balance. These credit facilities are primarily secured by pledges of first mortgage loans, unconditional investor notes or partnership interests. In the event that the borrowings of the affiliates cannot be repaid as scheduled and the above mentioned primary collateral is not sufficient to cover the outstanding balance, MHIC would assure the obligation. MHIC has not recognized any obligations relative to the guarantees.

#### 20. Fixed Assets

Property and equipment consists of the following:

	2018	2017
Furniture	\$ 248,803	\$ 228,173
Equipment	182,730	182,730
Leasehold improvements	 72,148	 62,805
Total fixed assets	503,681	473,708
Accumulated depreciation	 (229,547)	 (125,336)
Total	\$ 274,134	\$ 348,372

#### 21. Restricted Cash

At December 31, 2018 and 2017, restricted cash consists of CDFI grant funds required to be deployed under the CMF revolving loan fund. At December 31, 2018 and 2017, these amounts totaled \$589,878 and \$1,563,774, respectively.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 22. Net Assets with Donor Restrictions

Net assets with donor restrictions for the years ended December 31, 2018 and 2017 were as follows:

	20	018	2017
Specific Purpose			
U.S. Bancorp Community Development Corporation grant			
for the development of a specific project	\$	-	\$ 50,000
Specific Purpose and Passage of Time			
CDFI Capital Magnets Grant restricted for use in a revolving			
loan fund	1,2	210,122	 236,226
Total net assets with donor restrictions	\$ 1,2	210,122	\$ 286,226

Net assets released from net assets with donor restrictions for the years ended December 31, 2018 and 2017 were as follows:

	2018	2017
Satisfaction of Purpose Restrictions		
U.S. Bancorp Community Development Corporation grant		
for the development of a specific project	\$ 50,000	\$ -
Abandoned Housing Receivership grant for the		
development of affordable housing	 	 174,829
	\$ 50,000	\$ 174,829

#### 23. Affiliated Entities

Under GAAP, a not-for-profit corporation such as MHIC, that owns the general partner or managing member of a limited partnership or limited liability company, respectively, is presumed to have control of those organizations unless certain circumstances exist that overcome that presumption of control. Accordingly, MHIC is deemed to have control over HNEF LP, the LLC, sixteen LIHTC Partnerships and one NMTC CDE, which have not been consolidated into these financial statements, even though consolidation is required under GAAP.

Notes to Consolidated Financial Statements - *continued*December 31, 2018 and 2017

#### 23. Affiliated Entities - continued

The following unaudited information summarizes the financial position and activities of these entities as of and for the years ended December 31, 2018 and 2017:

	2018	2017
Total assets	\$ 341,560,644	\$ 306,905,961
Total liabilities	\$ 13,570,195	\$ 4,884,640
Equity	327,990,449	302,021,321
Total liabilities and equity	\$ 341,560,644	\$ 306,905,961
Total operating revenue	\$ 1,737,353	\$ 1,521,533
Total operating expenses	(2,512,188)	(2,957,552)
Total non-operating revenue/(expenses)	(26,446,468)	(35,177,373)
Net loss	\$ (27,221,303)	\$ (36,613,392)

#### 24. Subsequent Events

MHIC has performed an evaluation of subsequent events through May 15, 2019, which is the date MHIC's consolidated financial statements were available to be issued. No material subsequent events have occurred since December 31, 2018, that requires recognition or disclosure in these consolidated financial statements.

**Supplemental Schedules** 

Massachusetts Housing Investment Corporation and Wholly Owned Subsidiaries
Supplemental Consolidating Schedule of Financial Position December 31, 2018

$\boldsymbol{A}$	ssets	
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Assets	MHIC	MHEF	NSLF	$H\!\!\!/$	NEF LLCs'		CMF	Eliminations	Consolidated
Current Assets									
Cash and cash equivalents	\$ 11,822,999	\$ 491,629	\$ 264,507	\$	-	\$	10,350	\$ -	\$ 12,589,485
Fee receivable - LIHTC Partnerships	1,909,458	-	-		-		-	-	1,909,458
Fee receivable - NMTC CDEs'	551,111	-	-		-		-	-	551,111
Current portion of program related loans	3,182,910	-	-		-		5,000,000	-	8,182,910
Program loan interest receivable	104,490	-	-		-		29,963	-	134,453
Accounts receivable	307,029	-	-		-		-	-	307,029
Due from affiliates	1,142,845	 				_		(406)	1,142,439
Total current assets	19,020,842	 491,629	 264,507				5,040,313	(406)	24,816,885
Other Assets									
Investment in marketable securities	216,063	-	-		-		-	-	216,063
Investment in capital stock	118,100	-	-		-		-	-	118,100
Program related loans	5,591,639	-	-		-		1,783,009	-	7,374,648
Restricted cash	589,878	-	-		-		-	-	589,878
Investment in subsidiaries	8,324,666	-	-		-		-	(8,324,666)	-
Program related investments	39,286	-	-		5,767,827		-	-	5,807,113
Other assets	341,887	-	551		-		-	-	342,438
Furniture, equipment and leasehold									
improvements, net of accumulated depreciation	274,134	 	 						274,134
Total other assets	15,495,653	 	 551		5,767,827		1,783,009	(8,324,666)	14,722,374
Total assets	\$ 34,516,495	\$ 491,629	\$ 265,058	\$	5,767,827	\$	6,823,322	\$ (8,325,072)	\$ 39,539,259

Massachusetts Housing Investment Corporation and Wholly Owned Subsidiaries
Supplemental Consolidating Schedule of Financial Position - continued December 31, 2018

#### Liabilities and Net Assets

2.100.11.00	MHIC	MHEF	NSLF	HNEF LLCs'	CMF	Eliminations	Consolidated
Current Liabilities							
Current portion of notes payable	\$ 67,175	\$ -	\$ -	\$ -	\$ 5,000,000		\$ 5,067,175
Due to affiliates	-	-	646	-	-	(406)	
Deferred grant revenue	589,878	-	-	-	-	-	589,878
Accrued expenses and other liabilities	2,269,947				22,524		2,292,471
Total current liabilities	2,927,000	-	646		5,022,524	(406)	7,949,764
Long-Term Liabilities							
Unearned fees	1,906,128	-	-	-	-	-	1,906,128
Notes payable	8,106,542		<u> </u>				8,106,542
Total long-term liabilities	10,012,670						10,012,670
Total liabilities	12,939,670		646		5,022,524	(406)	17,962,434
Net Assets							
Without donor restrictions							
Undesignated	19,866,703	491,629	264,412	5,767,827	1,800,798	(8,324,666)	19,866,703
Designated	500,000	-	-	-	-	-	500,000
With donor restrictions	1,210,122						1,210,122
Total net assets	21,576,825	491,629	264,412	5,767,827	1,800,798	(8,324,666)	21,576,825
Total liabilities and net assets	\$ 34,516,495	\$ 491,629	\$ 265,058	\$ 5,767,827	\$ 6,823,322	\$ (8,325,072)	\$ 39,539,259

### **Massachusetts Housing Investment Corporation**

and Wholly Owned Subsidiaries
Supplemental Consolidating Schedule of Activities
For the Year Ended December 31, 2018

	MHIC	MHEF	NSLF	Н	INEF LLCs'		CMF	E	Eliminations	$C\epsilon$	onsolidated
Operating Revenue and Support											
Interest on deposits	\$ 83,651	\$ -	\$ -	\$	-	\$	3,751	\$	-	\$	87,402
Interest on program related loans	188,025	-	2,089		-		125,591		-		315,705
Unrealized loss on investments	(4,238)	-	-		-		-		-		(4,238)
Loan program revenue	668,863	-	-		-		-		-		668,863
NMTC program revenue	4,038,399	-	-		-		-		-		4,038,399
LIHTC program revenue	4,532,289	-	-		-		-		-		4,532,289
Other program revenue	710,590	410	-		-		-		(104,497)		606,503
Grant Income	 973,896	 	 						-		973,896
Total operating revenue and support	 11,191,475	 410	2,089			_	129,342		(104,497)		11,218,819
Operating Expenses											
Salaries and employee benefits	6,760,062	-	-		_		-		-		6,760,062
Occupancy, equipment and furniture	524,836	-	-		-		-		-		524,836
Professional services	1,248,851	-	-		-		-		-		1,248,851
Depreciation	104,210	-	-		-		-		-		104,210
Grant expenses	590	-	-		-		-		-		590
Other office expenses and support	 778,808	 	 2,696	_			135,217		(104,497)		812,224
Total operating expenses	 9,417,357	 -	 2,696		-		135,217		(104,497)		9,450,773
Change in net assets from operations	1,774,118	410	(607)		-		(5,875)		-		1,768,046
Non - Operating Revenue/(Expenses)											
Loss from investment in subsidiaries	 (409,514)	 	 	_	(403,442)				409,514		(403,442)
Total change in net assets	1,364,604	410	(607)		(403,442)		(5,875)		409,514		1,364,604
Net assets at beginning of year	 20,212,221	 491,219	 265,019	_	6,171,269		1,806,673		(8,734,180)		20,212,221
Net assets at end of year	\$ 21,576,825	\$ 491,629	\$ 264,412	\$	5,767,827	\$	1,800,798	\$	(8,324,666)	\$	21,576,825

## Schedule of Expenditures of Federal Awards

Schedule of Expenditures of Federal Awards December 31, 2018

Federal Grantor (Pass-Through Grantor) Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Federal Expenditures	Expenditures to Subrecipients
U.S. Department of Treasury  Direct Program:  Capital Magnet Fund	21.011	N/A	<u>\$ 1,210,122</u>	\$
Total Expenditures of Federal Awards			\$ 1,210,122	<u> </u>

Notes to Schedule of Expenditures of Federal Awards December 31, 2018

#### 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Massachusetts Housing Investment Corporation and its wholly owned subsidiaries (MHIC) under programs of the Federal government for the year ended December 31, 2018. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of MHIC, it is not intended to and does not present the financial position, changes in net assets or cash flows of MHIC.

#### 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

MHIC has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

#### 3. Capital Magnet Fund

MHIC has been awarded \$1,800,000 by the Community Development Financial Institutions Fund to capitalize an Affordable Housing Fund and deploy loans under the Capital Magnet Fund program. The revolving loan fund has ongoing compliance requirements through the end of the Investment Period in January 2022. In accordance with award requirements, the Schedule includes outstanding loans and committed lines of credit as of January 1, 2018, in addition to loans disbursed and lines of credit committed during 2018. At December 31, 2018, outstanding loans and committed lines of credit totaled \$1,210,122.

Report on Internal Control and Compliance in Accordance with Government Auditing Standards



Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed In Accordance with Government Auditing Standards

The Board of Directors of **Massachusetts Housing Investment Corporation** 

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Massachusetts Housing Investment Corporation (a nonprofit Organization) and its wholly owned subsidiaries' (MHIC), which comprise the consolidated statement of financial position as of December 31, 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated May 15, 2019, which was qualified because the consolidated financial statements do not include the affiliated legally-separate for-profit entities which MHIC has sponsored in furtherance of its affordable housing charitable mission.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered MHIC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of MHIC's internal control. Accordingly, we do not express an opinion on the effectiveness of MHIC's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether MHIC's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of MHIC's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering MHIC's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Daniel Dennis & Company LLP

May 15, 2019

Report on Compliance and Internal Control Required by the Uniform Guidance



Independent Auditors' Report on Compliance For Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance

The Board of Directors of **Massachusetts Housing Investment Corporation** 

#### Report on Compliance for the Major Federal Program

We have audited Massachusetts Housing Investment Corporation and its wholly owned subsidiaries' (MHIC) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on MHIC's major federal program for the year ended December 31, 2018. MHIC's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations and the terms and conditions of its federal awards applicable to its federal programs.

#### Auditors' Responsibility

Our responsibility is to express an opinion on compliance for MHIC's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about MHIC's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of MHIC's compliance.

#### **Opinion on the Major Federal Program**

In our opinion, MHIC complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2018.

#### **Report on Internal Control Over Compliance**

Management is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered MHIC's internal control over compliance with the types of requirements that could have a direct and material effect on its major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of MHIC's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Daniel Dennis & Company LLP

May 15, 2019

# Schedule of Findings and Questioned Costs

# Massachusetts Housing Investment Corporation and Wholly Owned Subsidiaries Schedule of Findings and Questioned Costs For the Year Ended December 31, 2018

#### **SECTION I - Summary of Auditor's Results**

Financial Statements

Type of auditor's report issued:	Qualified
Internal control over financial reporting:	
Material weakness(es) identified?	yesXno
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	yesXnone report
Noncompliance material to financial statements noted?	yesXno
Federal Awards	
Internal control over major programs:	
Material weakness(es) identified?	yesXno
Significant deficiency(ies) identified that are not considered to be material weakness(es)?	yesXnone report
Type of auditor's report issued on compliance for major programs:	Unmodified
Any audit findings disclosed that are required to be reported in accordance with section 200.516(a) of the Uniform Guidance?	yesXno
Identification of major programs:	
CFDA Number	Name of Program or Cluster
21.011	Capital Magnet Fund
Dollar threshold used to distinguish between type A and type B programs:	\$ 750,000
Auditee qualified as low-risk auditee?	yes X no

Schedule of Findings and Questioned Costs - *continued*For the Year Ended December 31, 2018

#### **SECTION II – Financial Statement Findings**

A. Deficiencies in Internal Control over Financial Reporting

None

- B. Material Fraud and Noncompliance with Provisions of Laws and Regulations
  None
- C. Material Noncompliance with Provisions of Contracts and Grant Agreements

  None
- D. Material Abuse

None

#### **SECTION III – Federal Award Findings and Questioned Costs**

No matters were reported.

Summary Schedule of Prior Audit Findings For the Year Ended December 31, 2018

There were no unresolved audit findings from prior years' audits of Massachusetts Housing Investment Corporation.